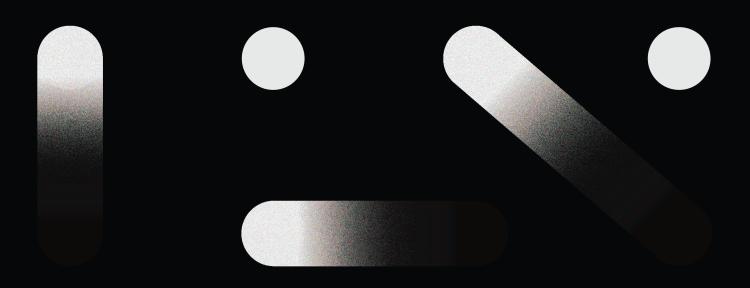
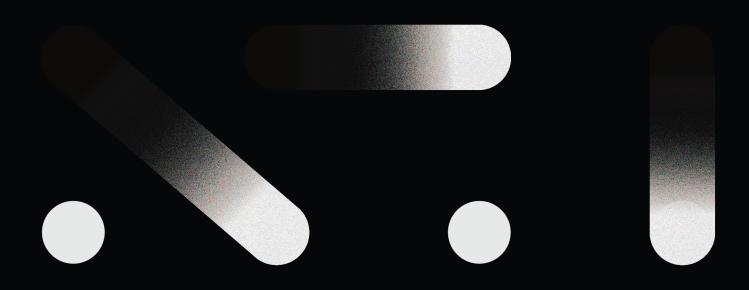
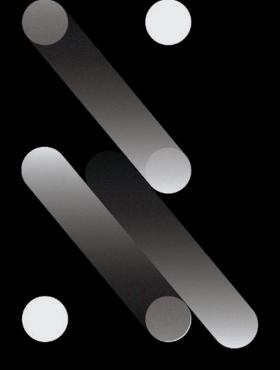
### COMPASS

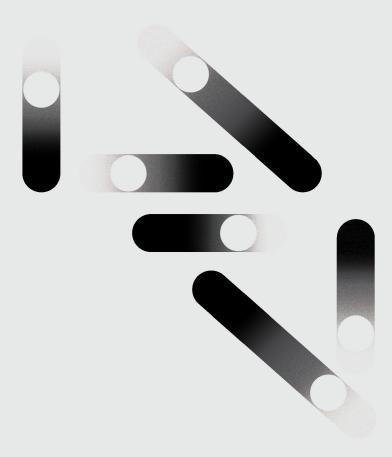


# MARKET INSIGHTS



GREATER ATLANTA | Q3 2022





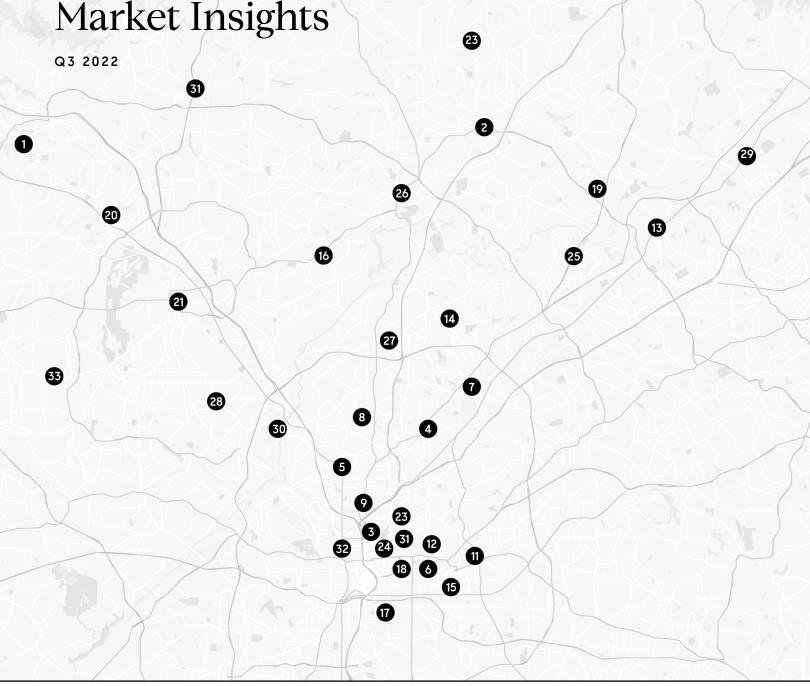
COMPASS OFFICES

**Buckhead** 3107 Peachtree Road NE, Suite A-1 Atlanta, GA 30305

**Intown** 1409 Peachtree Street NE Atlanta, GA 30309

North Atlanta 8000 Avalon Boulevard, Suite 100 Alpharetta, GA 30009

## Greater Atlanta Market Insights



- 1. ACWORTH
- 2. ALPHARETTA
- 3. ANSLEY PARK
- 4. BROOKHAVEN
- 5. BUCKHEAD
- 6. CANDLER PARK
- 7. CHAMBLEE
- 8. CHASTAIN PARK
- 9. COLLIER HILLS (BROOKWOOD,
- BROOKWOOD HILLS, & LORING HEIGHTS)
- 10. CUMMING
- 11. DECATUR

- 12. DRUID HILLS
- 13. DULUTH
- 14. DUNWOODY
- 15. EAST LAKE, EDGEWOOD, & KIRKWOOD
- 16. EAST COBB
- 17. GRANT PARK
- 18. INMAN PARK & OLD FOURTH WARD
- 19. JOHNS CREEK
- 20. KENNESAW
- **21.** MARIETTA
- 22. MIDTOWN
- 23. MILTON

- 24. MORNINGSIDE
- **25.** PEACHTREE CORNERS

10

- 26. ROSWELL
- 27. SANDY SPRINGS
- 28. SMYRNA
- 29. SUWANEE
- 30. VININGS
- 31. VIRGINIA-HIGHLAND
- 32. WEST MIDTOWN
- 33. WOODSTOCK

# Report Definitions

#### GEOGRAPHY

covered in this report is Atlanta, Georgia and the surrounding region, specifically the towns and neighborhoods details on the prior page.

#### ACTIVE

is current inventory, defined as all properties actively listed on 1st, .

#### NEW

is defined as any properties put on the market during Q3 2022.

#### CONTRACT SIGNED

figures are based on publicly reported transactions as of 1st, . The signed price reflects the latest available, or last known asking price.

#### SOLD

figures are based on publicly reported transactions which closed by 1st, .

#### AVERAGE PRICE

is the sum of all prices divided by the total number of properties.

#### MONTHS OF SUPPLY

is calculated as the current inventory divided by the average number of contracts per month in the last twelve months. A buyer's market, where supply is greater than demand, is defined as more than six months of supply. A seller's market, where supply is less than demand, is defined as less than six months of supply. A balanced market, where supply is equal to demand, is defined as six months of supply.

#### DAYS ON MARKET (DOM)

is calculated as the list date subtracted from the off market date, which is either the contract signed date, or the sold date, depending on availability.

#### SALE-TO-LIST RATIO

is the sale price divided by the list price.

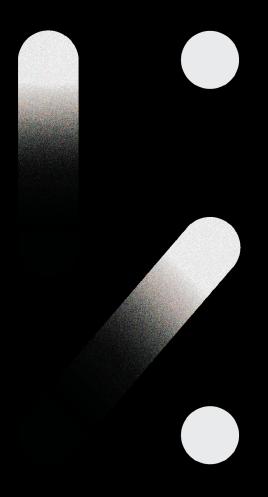
#### YEAR-OVER-YEAR (YOY) CHANGE

is the percentage difference of a particular metric for the current time period, compared against the same time period of the previous year.

#### MONTHS OF SUPPLY

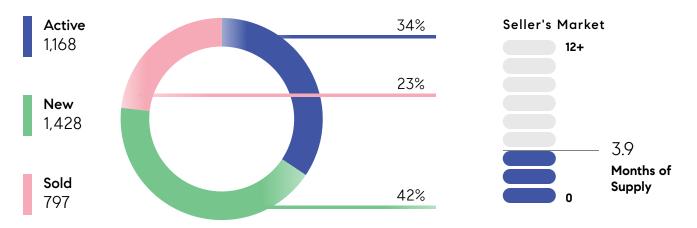




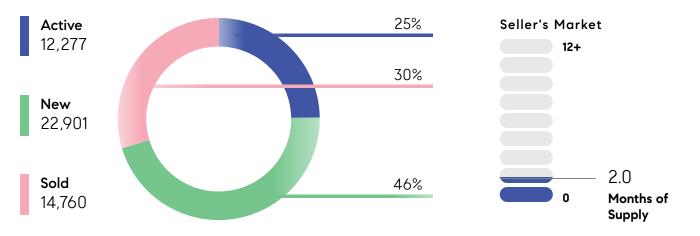


### Overall Atlanta Q3 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,824,382	33	99.3%	\$1,530,955
YoY Change	2.8%	-31.2%	0.6%	-1.3%



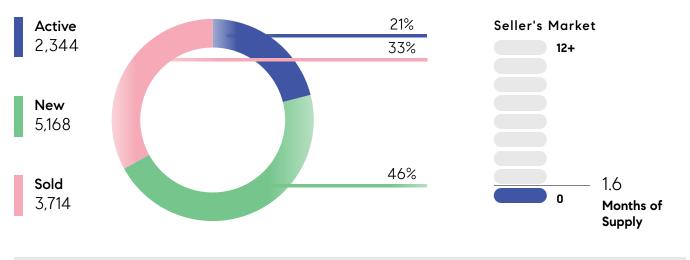
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$441,730	22	99.7%	\$436,885
YoY Change	10.8%	29.4%	-2.0%	11.7%

### Overall Atlanta Q3 2022

ATTACHED OVER 1M

#### Seller's Market Active 110 12+ 16% New 42% 111 5.6 Months of Supply Sold 42% 0 42

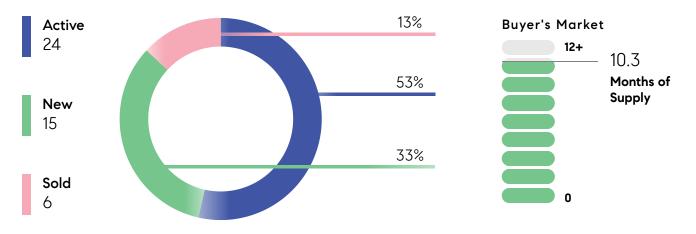
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,710,568	60	98.8%	\$1,448,107
YoY Change	-5.4%	-16.7%	2.3%	-7.7%



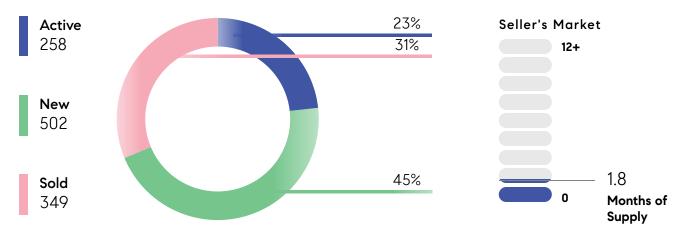
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$370,947	19	100.2%	\$355,798
YoY Change	12.7%	-26.9%	-0.4%	12.5%

Acworth Q3 2022

#### DETACHED OVER 1M

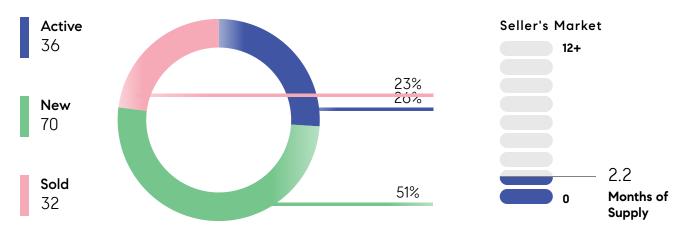


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,691,200	43	87.8%	\$1,484,450
YoY Change	-0.2%	-76.4%	8.6%	8.4%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$436,008	18	98.6%	\$429,812
YoY Change	10.4%	12.5%	2.3%	12.9%

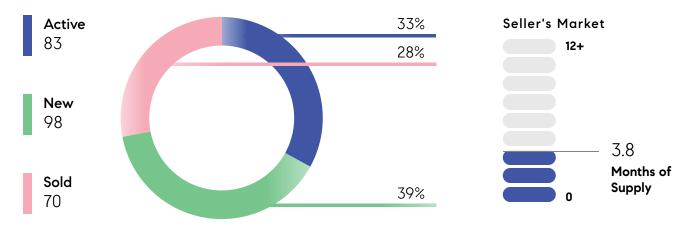
### Acworth Q3 2022



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$393,253	16	89.9%	\$353,426
YoY Change	39.4%	60.0%	-5.4%	31.9%

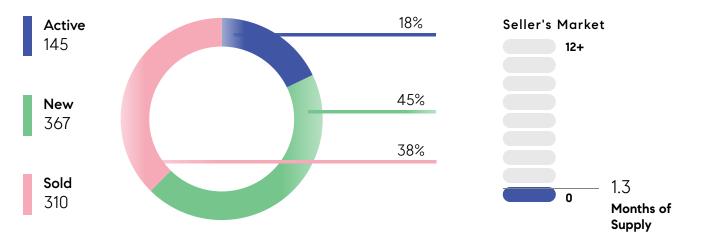
### Alpharetta Q3 2022

### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,808,585	19	75.8%	\$1,371,065
YoY Change	7.1%	-38.7%	-16.2%	-10.2%

### DETACHED UNDER 1M

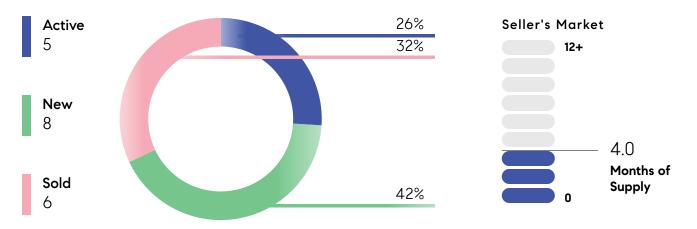


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$630,406	18	101.8%	\$641,989
YoY Change	10.7%	20.0%	-0.3%	10.4%

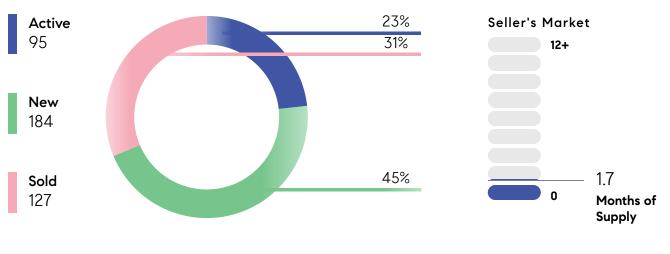
\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Alpharetta Q3 2022

### ATTACHED OVER 1M



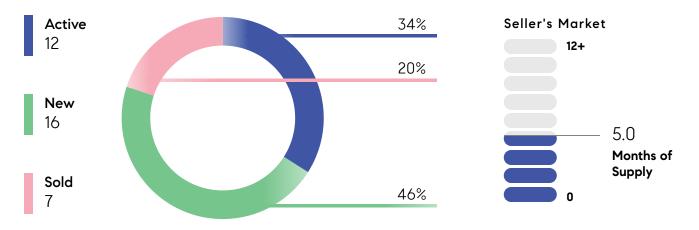
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,239,431	9	104.8%	\$1,298,333
YoY Change	-14.2%	-47.1%	23.9%	6.3%



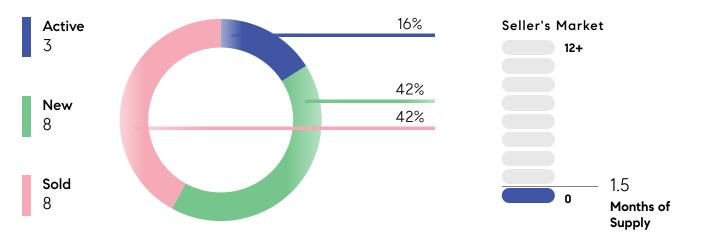
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$509,282	16	90.1%	\$459,091
YoY Change	26.1%	-11.1%	-9.6%	14.0%

### Ansley Park Q3 2022

### DETACHED OVER 1M

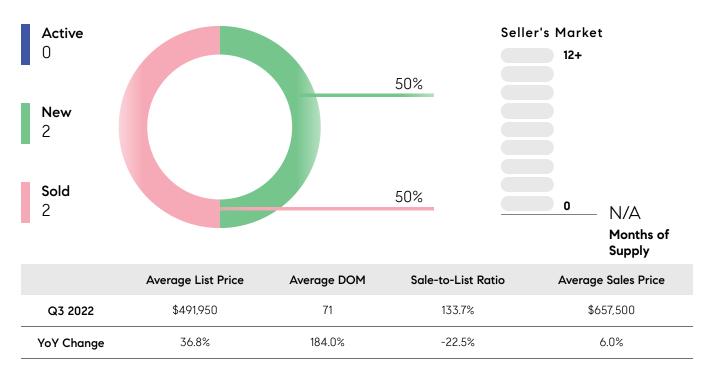


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$2,376,719	67	89.7%	\$2,132,457
YoY Change	5.4%	63.4%	6.8%	12.5%



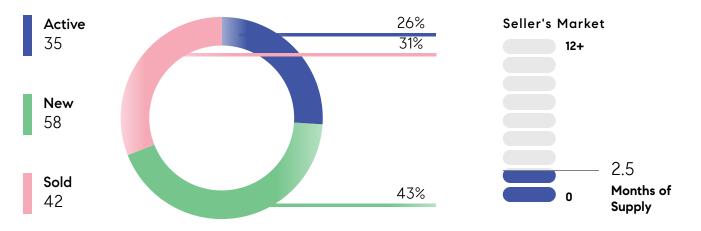
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$670,413	33	100.9%	\$676,388
YoY Change	24.3%	175.0%	-15.5%	5.0%

### Ansley Park Q3 2022

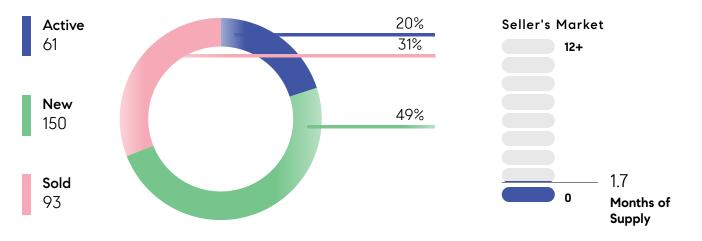


### Brookhaven Q3 2022

### DETACHED OVER 1M



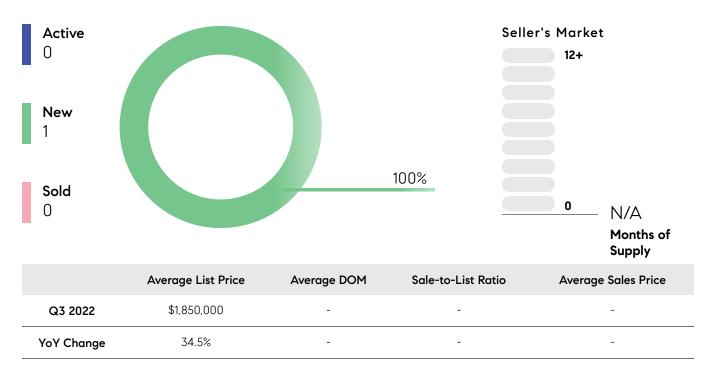
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,560,519	19	93.3%	\$1,455,274
YoY Change	16.0%	-52.5%	-9.5%	5.0%



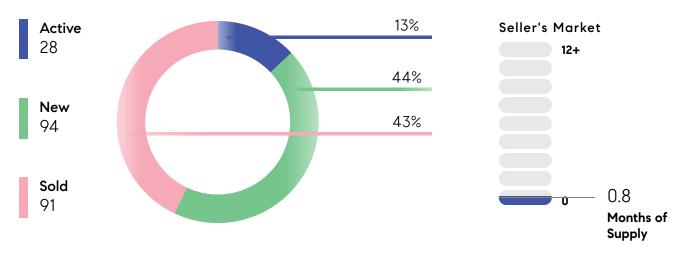
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$668,903	29	101.3%	\$677,733
YoY Change	3.6%	31.8%	-1.4%	2.2%

### Brookhaven Q3 2022

#### ATTACHED OVER 1M



### ATTACHED UNDER 1M

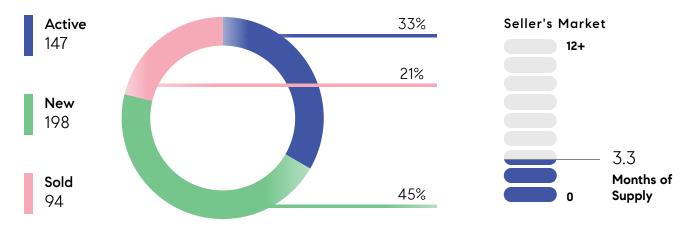


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$424,975	16	98.3%	\$417,873
YoY Change	0.1%	-61.0%	4.1%	4.2%

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Buckhead Q3 2022

### DETACHED OVER 1M



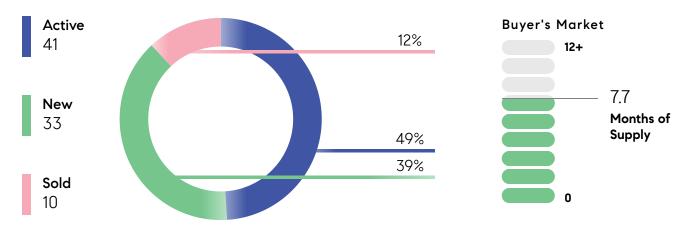
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$2,706,392	27	76.4%	\$2,067,561
YoY Change	12.0%	-60.3%	-5.5%	5.8%



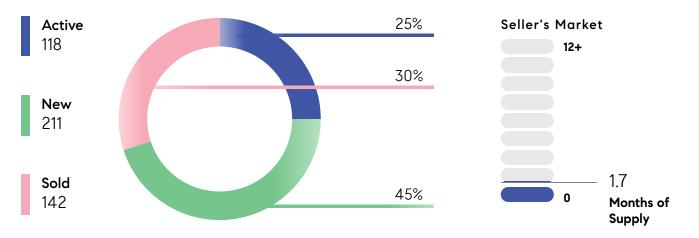
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$826,644	37	97.0%	\$801,902
YoY Change	5.3%	37.0%	2.0%	7.4%

### Buckhead Q3 2022

### ATTACHED OVER 1M



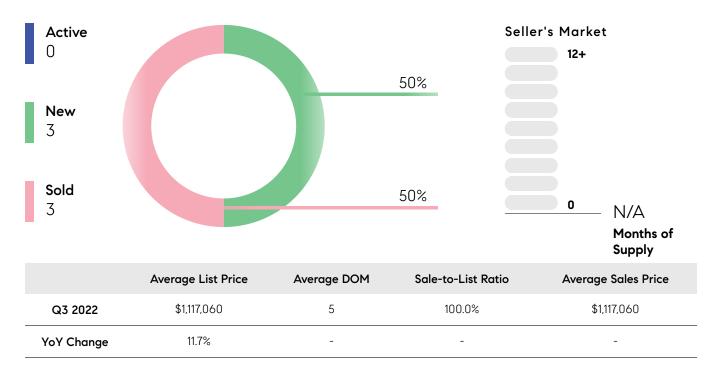
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$2,204,315	20	67.2%	\$1,480,550
YoY Change	10.5%	-80.2%	-31.9%	-24.7%

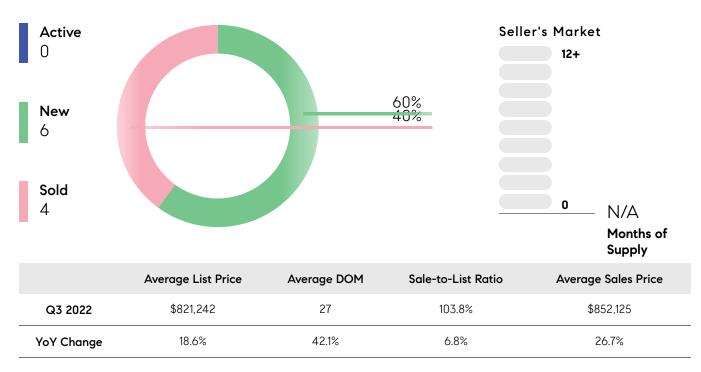


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$424,113	24	84.7%	\$359,176
YoY Change	16.8%	-41.5%	-7.0%	8.6%

### Candler Park Q3 2022

DETACHED OVER 1M

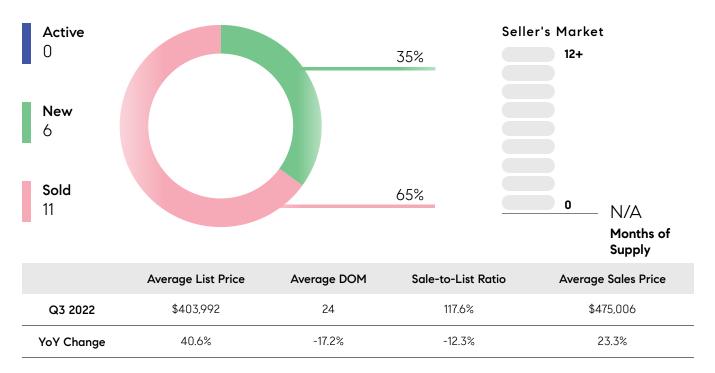




### DETACHED UNDER 1M

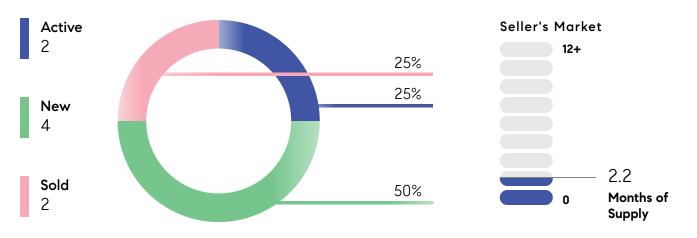
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Candler Park Q3 2022

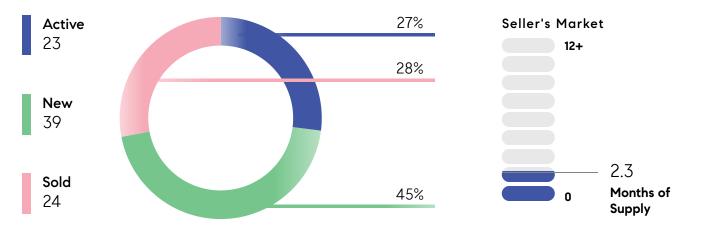


### Chamblee Q3 2022

#### DETACHED OVER 1M

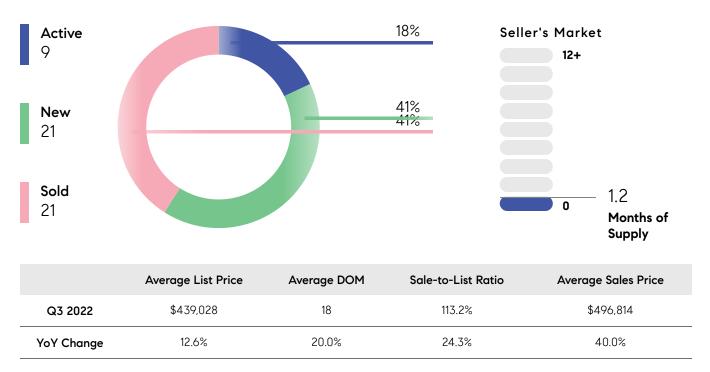


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,291,000	25	95.7%	\$1,235,000
YoY Change	17.7%	-	-	-



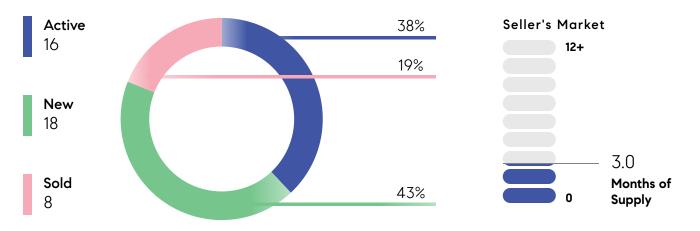
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$546,331	23	96.6%	\$527,978
YoY Change	3.8%	4.5%	-0.9%	2.8%

### Chamblee Q3 2022

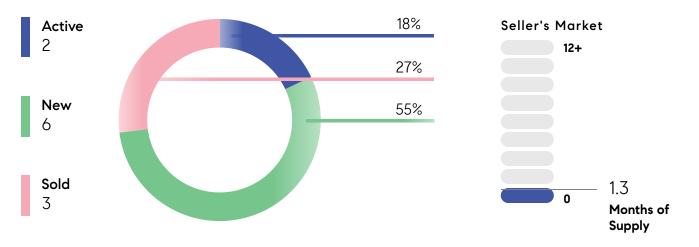


### Chastain Park Q3 2022

#### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$2,799,944	35	85.9%	\$2,404,375
YoY Change	7.7%	-50.7%	11.5%	20.1%



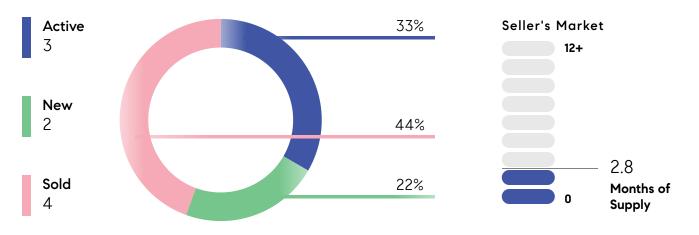
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$846,500	37	85.7%	\$725,833
YoY Change	1.0%	60.9%	-15.7%	-14.9%

### Chastain Park Q3 2022

#### Seller's Market Active 25% 0 12+ New 1 75% Sold 0 3 N/A Months of Supply **Average List Price** Average DOM Sale-to-List Ratio **Average Sales Price** \$225,000 4 112.0% \$252,000 Q3 2022 38.3% -55.6% 23.9% 71.4% YoY Change

### Collier Hills Q3 2022

DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,122,500	99	190.4%	\$2,136,875
YoY Change	-39.5%	80.0%	163.3%	59.2%

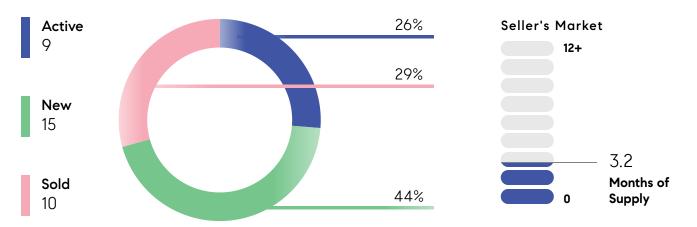


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$553,071	8	94.0%	\$519,883
YoY Change	11.8%	-11.1%	-1.5%	10.1%

DETACHED UNDER 1M

\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

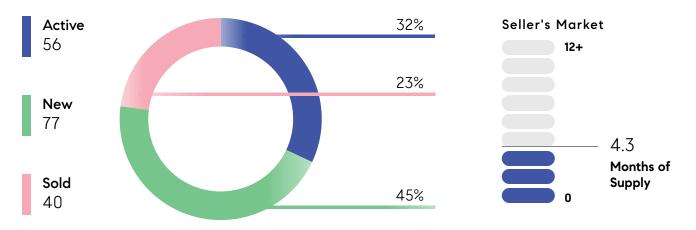
### Collier Hills Q3 2022



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$428,227	50	107.9%	\$462,250
YoY Change	-22.6%	42.9%	15.0%	-11.0%

### Cumming Q3 2022

### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,719,854	16	71.8%	\$1,234,073
YoY Change	11.9%	-33.3%	-16.1%	-6.1%

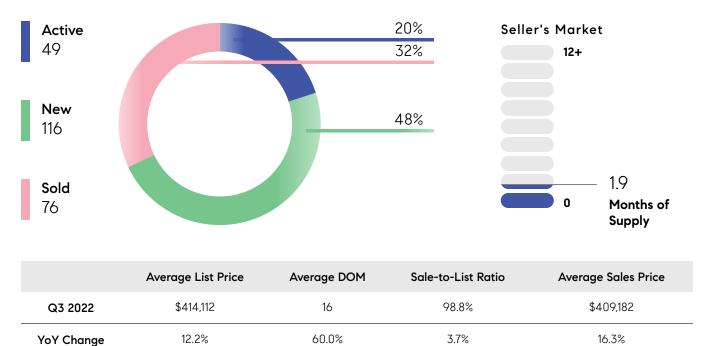
#### 21% Seller's Market Active 397 34% 12+ New 870 46% 1.6 Sold 0 640 Months of Supply

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$588,806	20	96.9%	\$570,365
YoY Change	18.9%	42.9%	-2.9%	15.5%

### DETACHED UNDER 1M

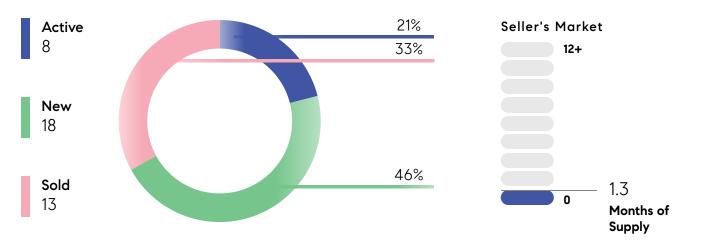
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Cumming Q3 2022

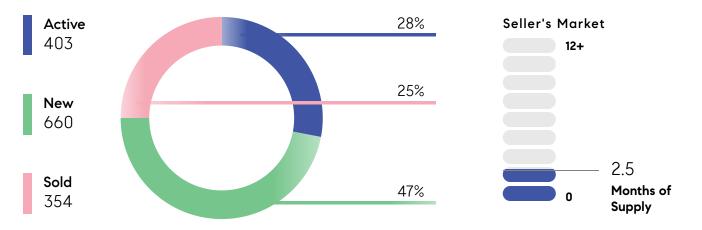


Decatur Q3 2022

#### DETACHED OVER 1M



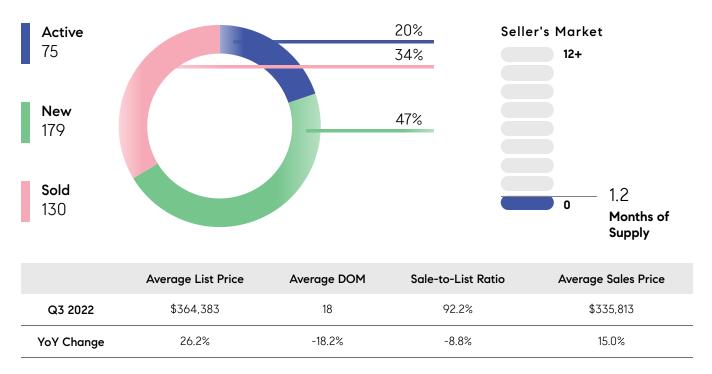
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,387,333	6	94.8%	\$1,315,538
YoY Change	8.8%	-33.3%	4.5%	13.7%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$401,781	23	101.9%	\$409,593
YoY Change	3.2%	27.8%	1.3%	4.6%

### Decatur Q3 2022

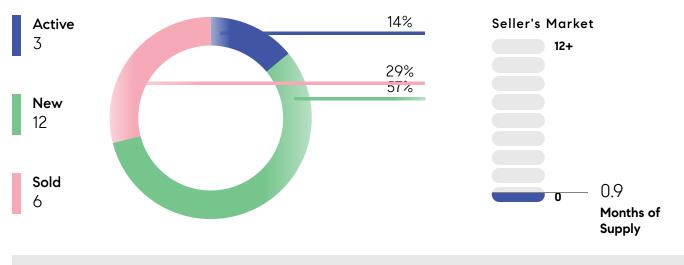
### ATTACHED UNDER 1M



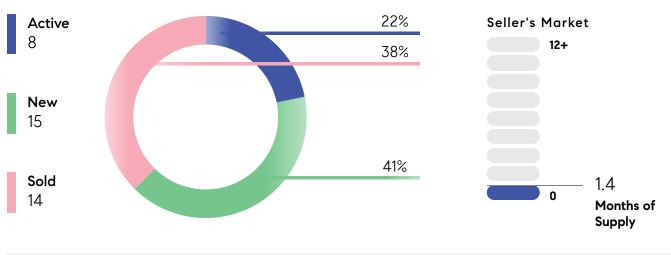
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

### Druid Hills Q3 2022

### DETACHED OVER 1M

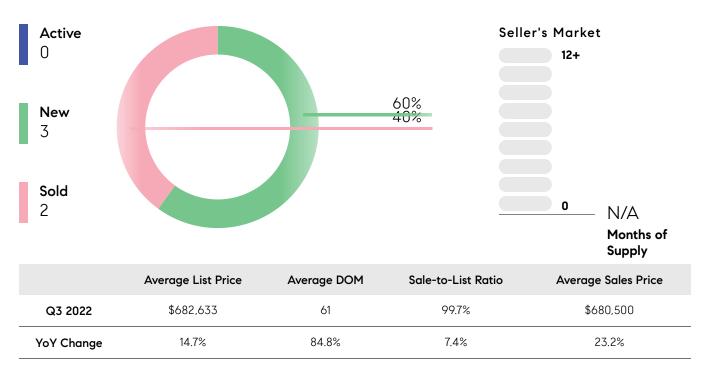


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,650,583	21	85.3%	\$1,408,500
YoY Change	-14.9%	10.5%	16.8%	-0.6%



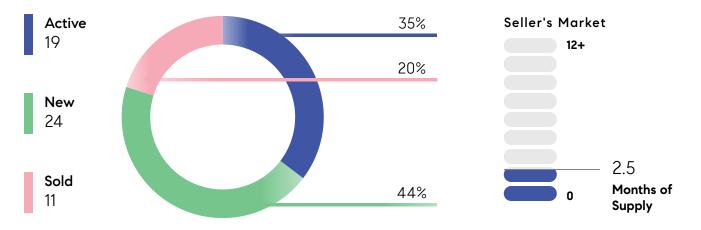
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$699,580	27	97.1%	\$679,143
YoY Change	-2.4%	68.8%	0.2%	-2.2%

### Druid Hills Q3 2022

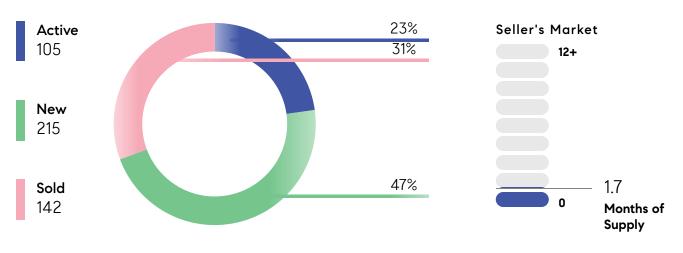


Duluth Q3 2022

#### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,636,075	23	96.2%	\$1,574,364
YoY Change	1.6%	9.5%	0.1%	1.6%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$496,660	21	93.5%	\$464,592
YoY Change	11.6%	50.0%	-7.0%	3.8%

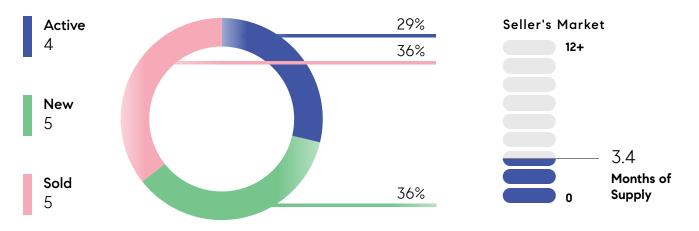
### Duluth Q3 2022



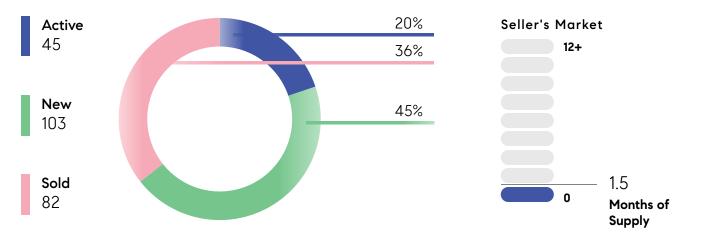
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$383,634	11	96.3%	\$369,582
YoY Change	22.8%	-31.2%	3.2%	26.7%

### Dunwoody Q3 2022

### DETACHED OVER 1M



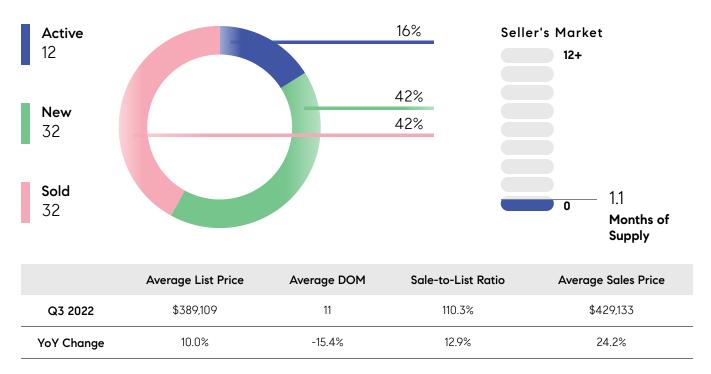
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,284,980	5	101.1%	\$1,298,751
YoY Change	0.5%	-70.6%	1.8%	2.3%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$631,774	19	105.9%	\$669,047
YoY Change	5.3%	-26.9%	6.2%	11.9%

### Dunwoody Q3 2022

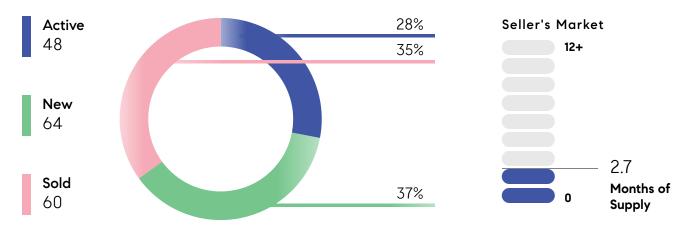
### ATTACHED UNDER 1M



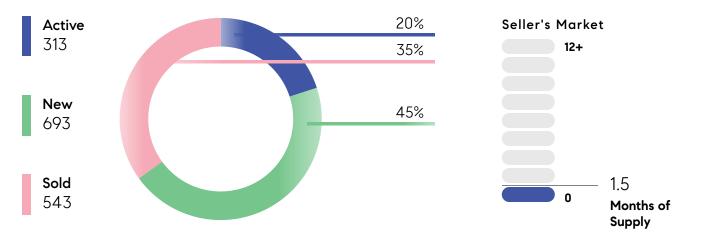
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# East Cobb Q3 2022

### DETACHED OVER 1M



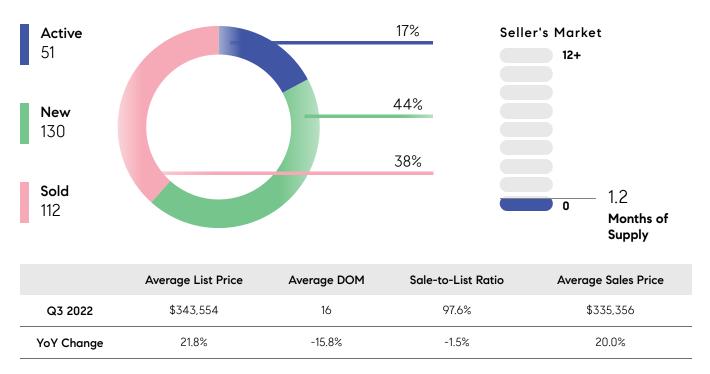
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,582,670	31	89.4%	\$1,414,399
YoY Change	-1.3%	-13.9%	14.6%	13.1%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$516,930	17	98.2%	\$507,609
YoY Change	10.0%	0.0%	-1.9%	8.0%

# East Cobb Q3 2022

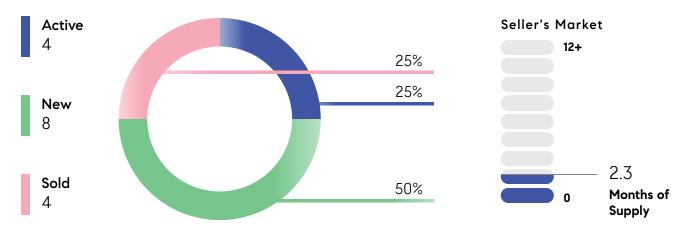
### ATTACHED UNDER 1M



\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# East Lake/Edgewood/Kirkwood Q3 2022





	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,181,026	64	102.6%	\$1,211,800
YoY Change	-3.8%	-	-	-

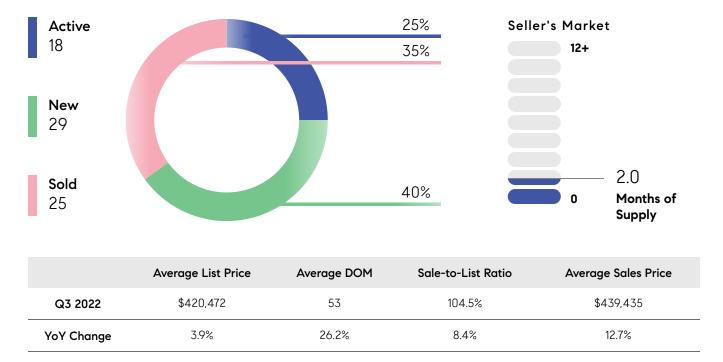


### DETACHED UNDER 1M

	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$560,567	24	99.3%	\$556,747
YoY Change	8.1%	50.0%	-0.8%	7.3%

\*Graph Legend 🛛 🜑 Buyer's Market (Supply > Demand) 🔵 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# East Lake/Edgewood/Kirkwood Q3 2022

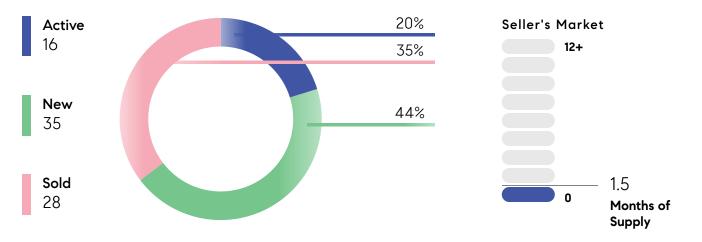


# Grant Park Q3 2022

### DETACHED OVER 1M



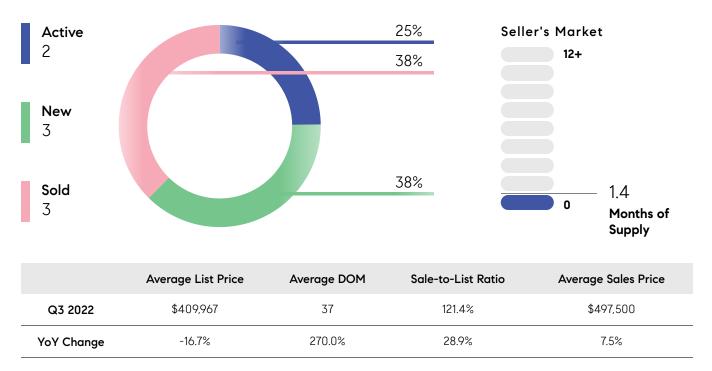
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,342,500	9	78.7%	\$1,056,667
YoY Change	-	-40.0%	-	-14.1%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$664,443	18	102.0%	\$678,018
YoY Change	21.3%	-14.3%	0.5%	22.0%

# Grant Park Q3 2022

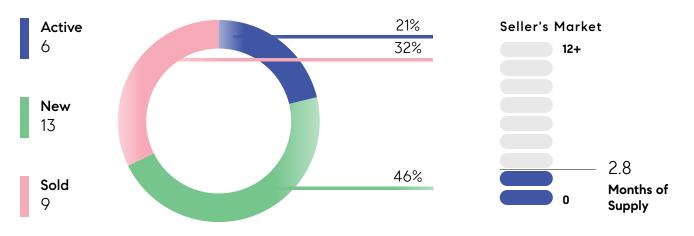
### ATTACHED UNDER 1M



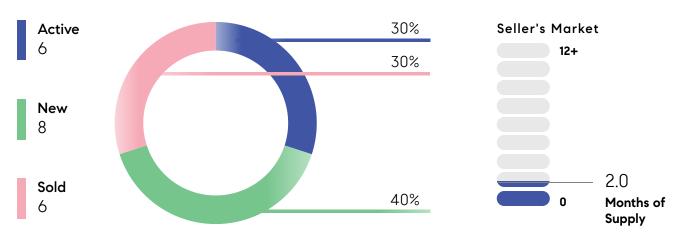
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Inman Park & Old Fourth Ward Q3 2022

DETACHED OVER 1M

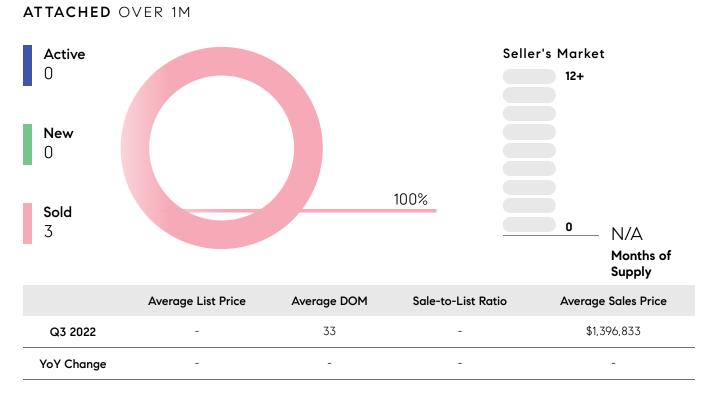


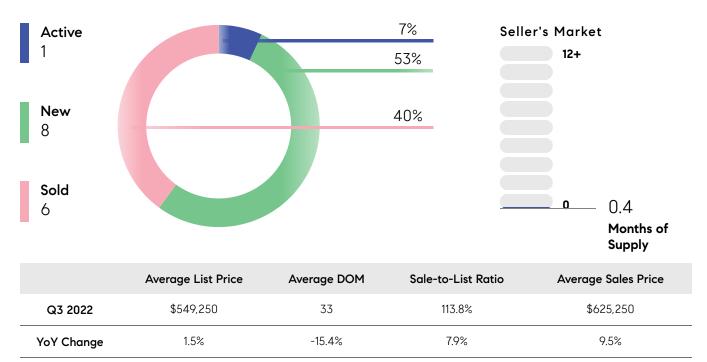
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,415,377	20	94.9%	\$1,343,407
YoY Change	3.7%	-28.6%	13.2%	17.5%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$690,500	32	92.6%	\$639,167
YoY Change	10.6%	18.5%	-12.5%	-3.2%

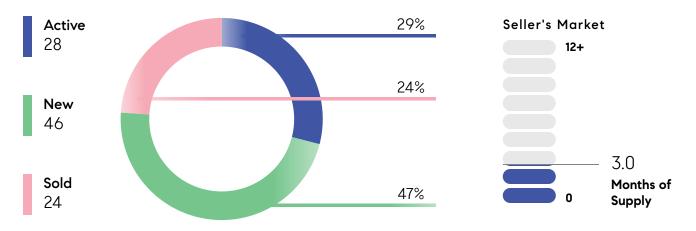
# Inman Park & Old Fourth Ward Q3 2022



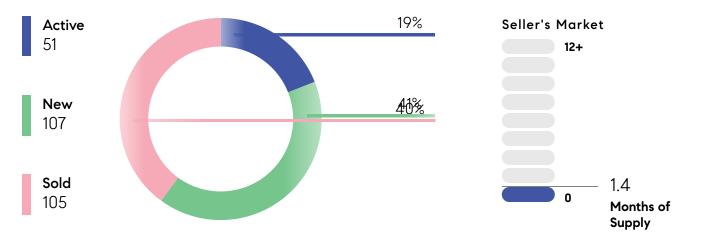


# Johns Creek Q3 2022

### DETACHED OVER 1M

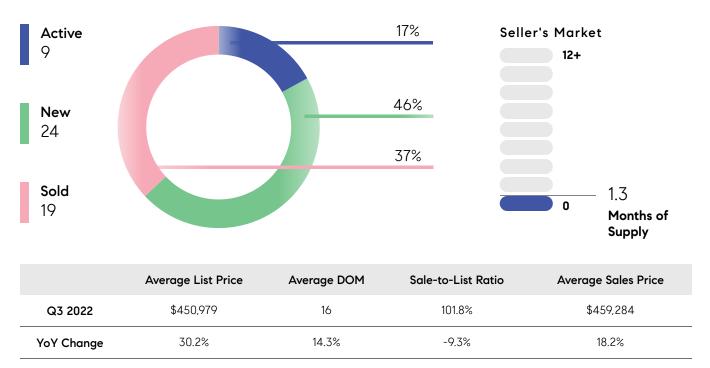


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,608,735	13	80.0%	\$1,287,503
YoY Change	-12.8%	-56.7%	-3.0%	-15.4%



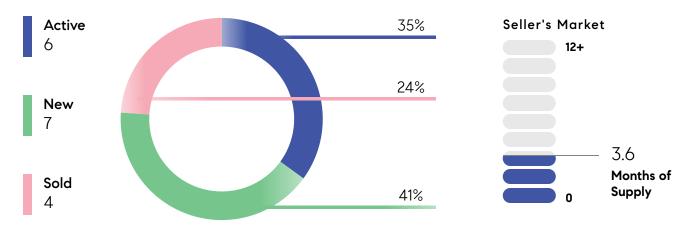
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$688,491	19	99.0%	\$681,281
YoY Change	14.6%	58.3%	-0.6%	13.9%

# Johns Creek Q3 2022

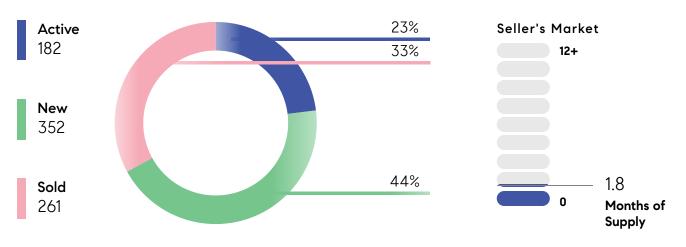


## Kennesaw Q3 2022

#### DETACHED OVER 1M

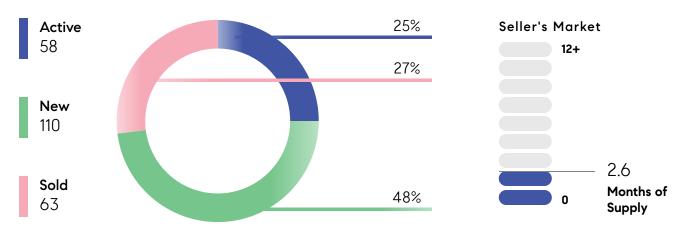


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,377,000	20	89.6%	\$1,233,750
YoY Change	-5.5%	-4.8%	12.6%	6.4%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$449,319	17	103.3%	\$463,978
YoY Change	8.9%	70.0%	7.0%	16.6%

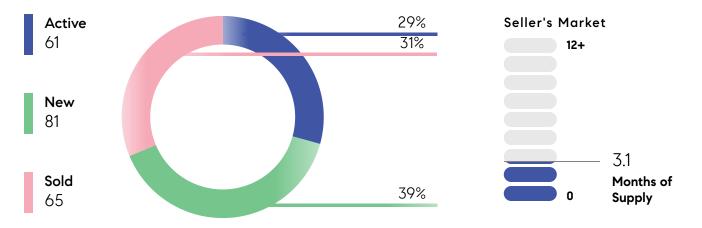
# Kennesaw Q3 2022



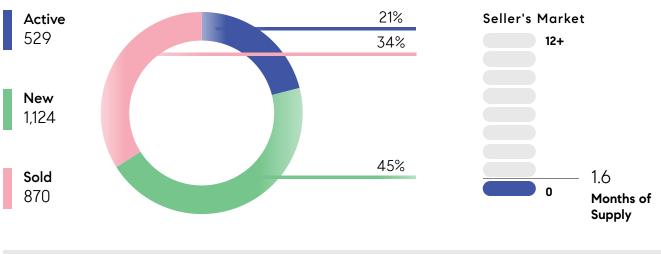
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$344,283	16	98.9%	\$340,334
YoY Change	18.4%	33.3%	3.7%	22.8%

Marietta Q3 2022

#### DETACHED OVER 1M

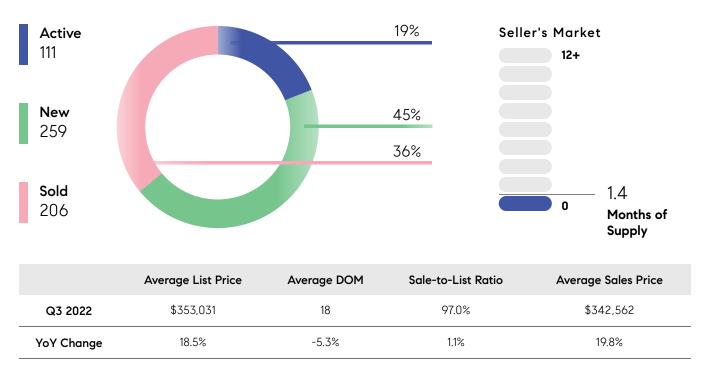


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,618,083	34	86.1%	\$1,393,779
YoY Change	4.3%	0.0%	6.9%	11.5%



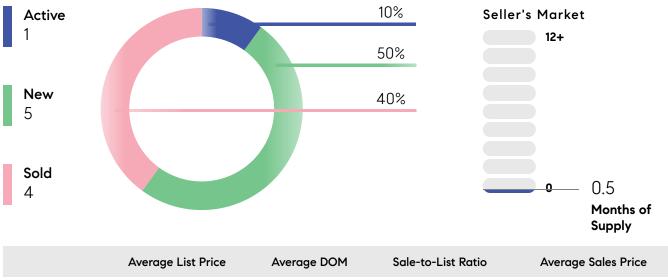
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$492,864	19	97.6%	\$480,942
YoY Change	11.6%	11.8%	-1.6%	9.9%

# Marietta Q3 2022

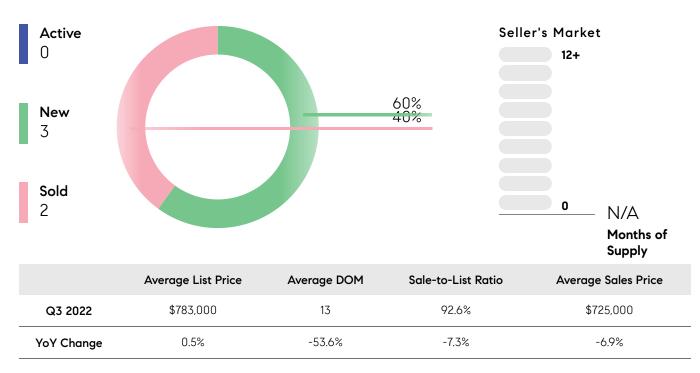


## Midtown Q3 2022

#### DETACHED OVER 1M

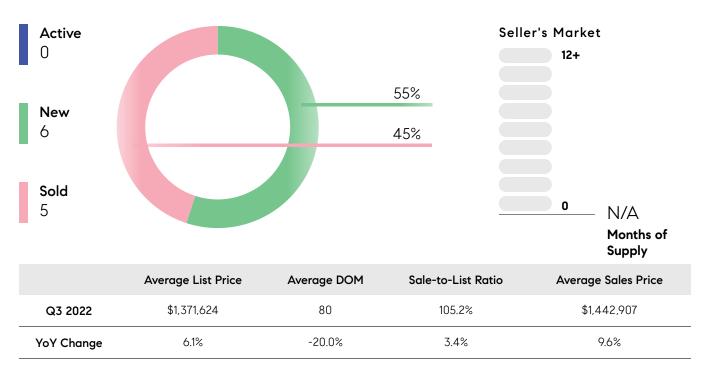


	•	5		5
Q3 2022	\$1,584,780	55	95.0%	\$1,506,000
YoY Change	21.9%	12.2%	-19.0%	-1.2%

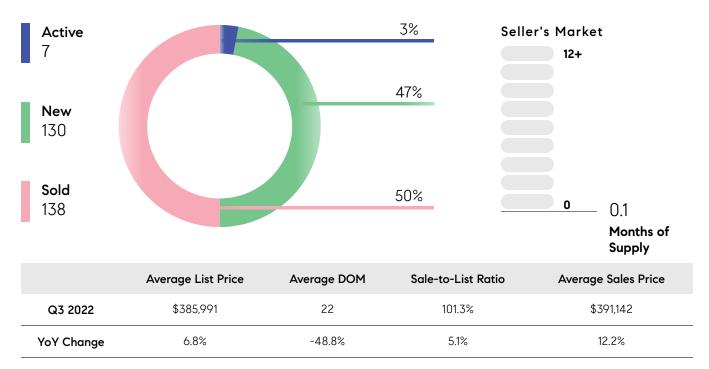


# Midtown Q3 2022

### ATTACHED OVER 1M



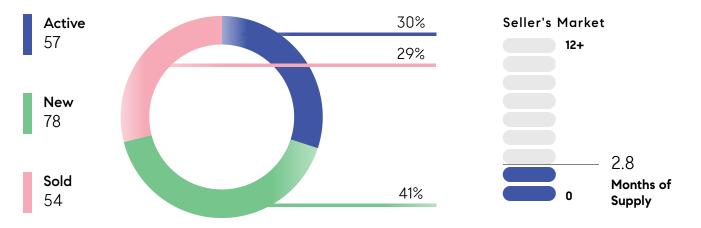
### ATTACHED UNDER 1M



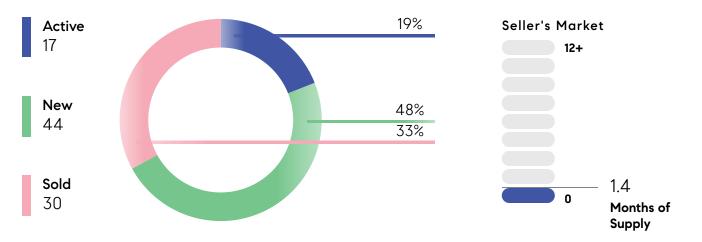
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

Milton Q3 2022

#### DETACHED OVER 1M



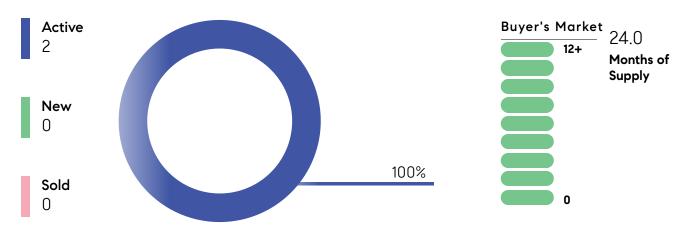
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,866,630	37	85.2%	\$1,589,975
YoY Change	15.3%	-26.0%	-7.6%	6.5%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$737,655	22	96.0%	\$707,945
YoY Change	-1.5%	0.0%	-3.2%	-4.7%

# Milton Q3 2022

### ATTACHED OVER 1M



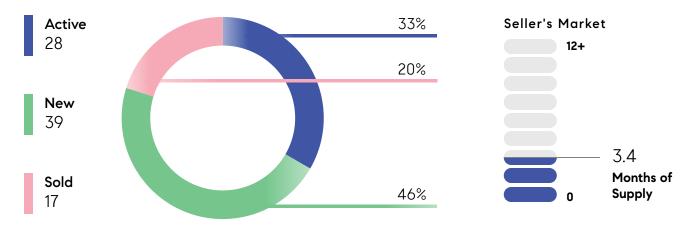
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	-	-	-	-
YoY Change	-	-	-	-

#### 23% Seller's Market Active 12 12+ 37% New 21 40% 2.0 Sold 0 Months of 19 Supply

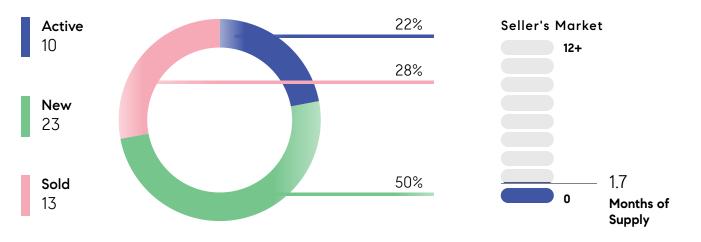
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$513,283	24	119.6%	\$613,763
YoY Change	8.9%	71.4%	6.0%	15.4%

# Morningside Q3 2022

#### DETACHED OVER 1M



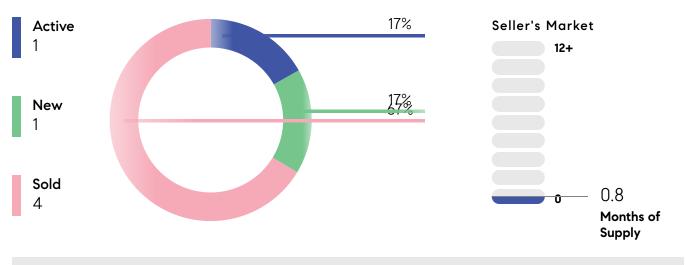
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,857,385	19	76.7%	\$1,424,743
YoY Change	7.3%	-29.6%	-15.3%	-9.1%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$722,635	18	110.9%	\$801,223
YoY Change	-6.3%	-40.0%	4.5%	-2.1%

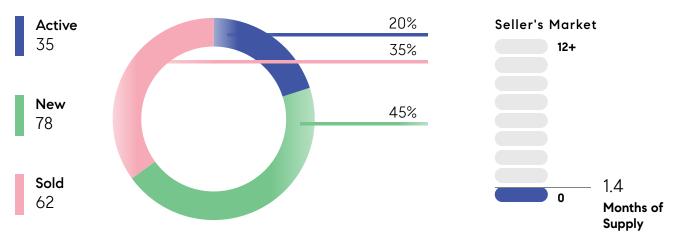
## Peachtree Corners Q3 2022





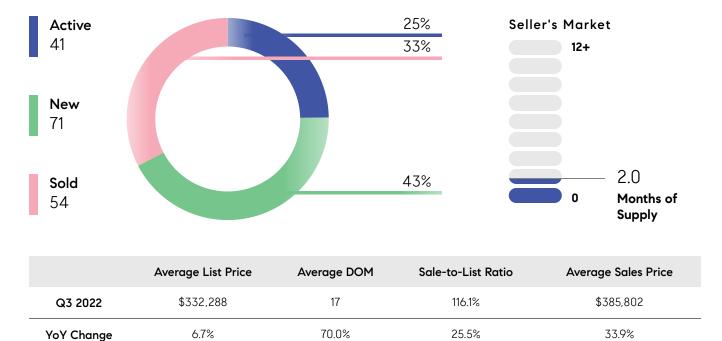
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,400,000	20	99.6%	\$1,393,750
YoY Change	-17.5%	-87.1%	-2.9%	-19.9%





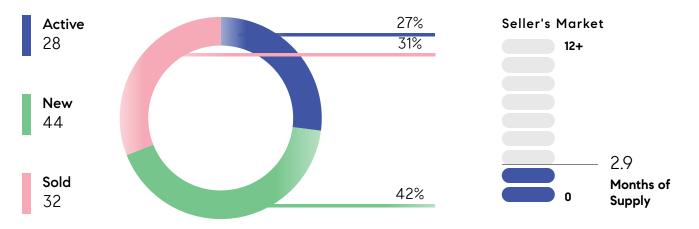
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$614,487	25	95.7%	\$588,012
YoY Change	13.2%	31.6%	-1.3%	11.7%

# Peachtree Corners Q3 2022



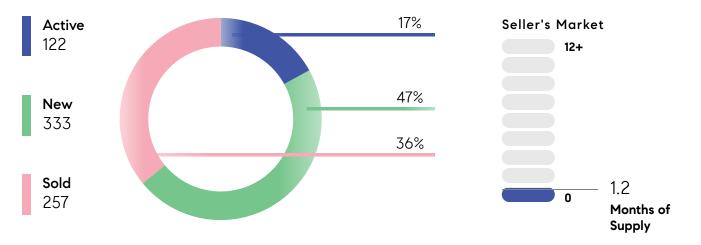
Roswell Q3 2022

#### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,705,763	40	99.5%	\$1,696,994
YoY Change	6.6%	-24.5%	4.2%	11.1%

### DETACHED UNDER 1M

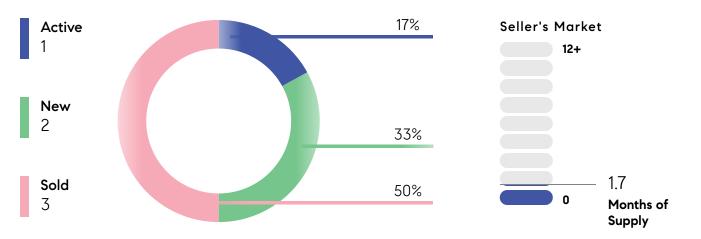


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$604,912	15	101.7%	\$615,253
YoY Change	13.7%	-11.8%	-1.5%	11.9%

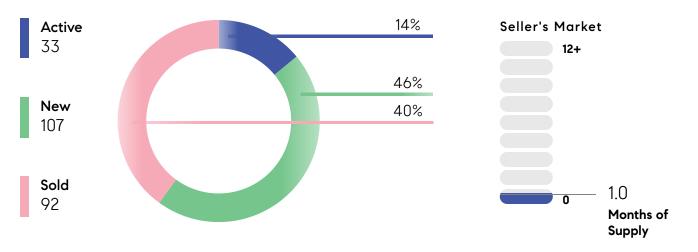
\*Graph Legend 🛛 Buyer's Market (Supply > Demand) 🦳 Seller's Market (Supply < Demand) 🛑 Balanced Market (Supply = Demand)

# Roswell Q3 2022

### ATTACHED OVER 1M



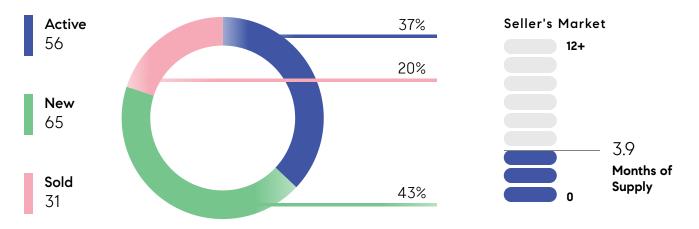
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,137,500	33	121.7%	\$1,384,667
YoY Change	-3.5%	1,000.0%	25.7%	21.3%



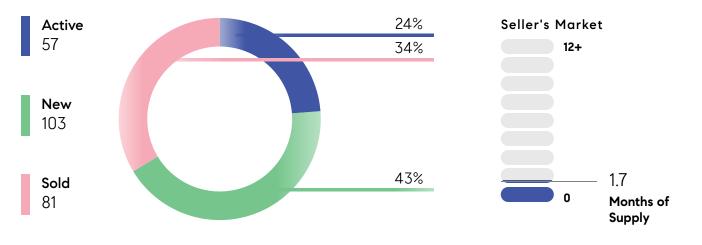
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$459,823	15	96.2%	\$442,271
YoY Change	11.8%	-25.0%	-3.4%	7.9%

# Sandy Springs Q3 2022

### DETACHED OVER 1M



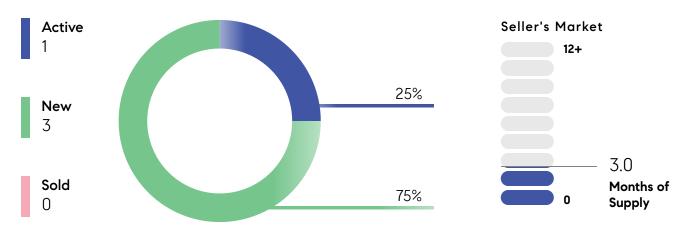
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$2,166,669	41	78.6%	\$1,703,710
YoY Change	7.1%	-4.7%	2.5%	9.8%



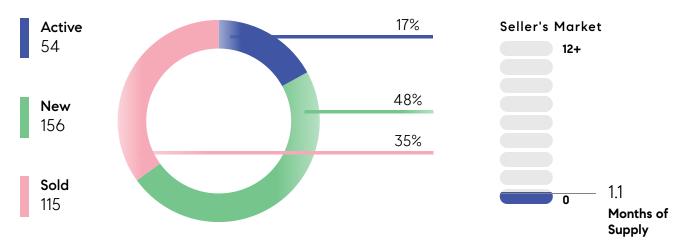
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$766,275	23	95.2%	\$729,733
YoY Change	10.8%	-36.1%	-0.7%	10.1%

# Sandy Springs Q3 2022

#### ATTACHED OVER 1M



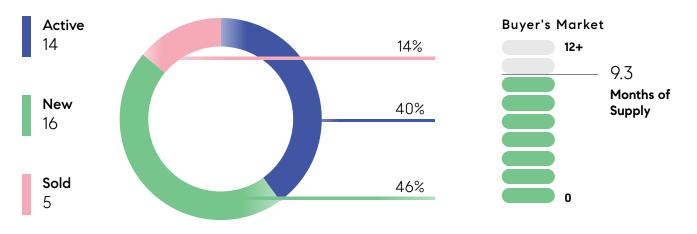
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,169,666	-	-	-
YoY Change	-6.4%	-	-	-



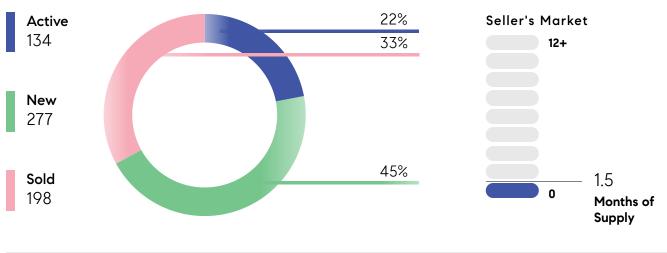
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$328,541	16	95.2%	\$312,728
YoY Change	8.7%	-27.3%	-5.4%	2.8%

Smyrna Q3 2022

#### DETACHED OVER 1M

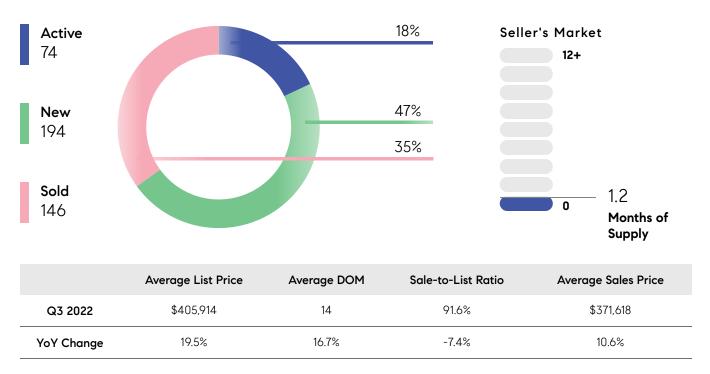


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,370,931	19	94.0%	\$1,289,000
YoY Change	-1.6%	-82.1%	11.7%	9.9%



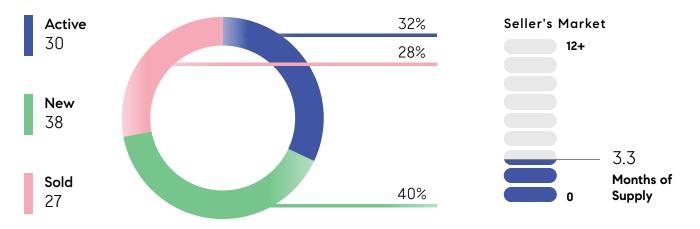
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$506,958	23	101.9%	\$516,465
YoY Change	7.6%	27.8%	2.4%	10.2%

## Smyrna Q3 2022

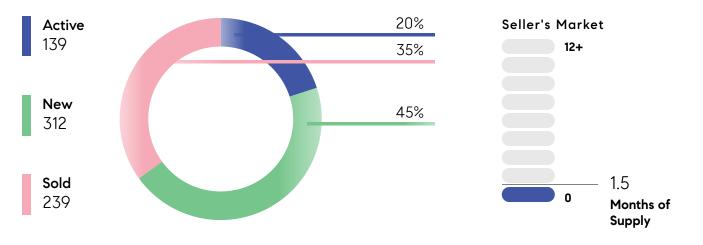


Suwanee Q3 2022

#### DETACHED OVER 1M



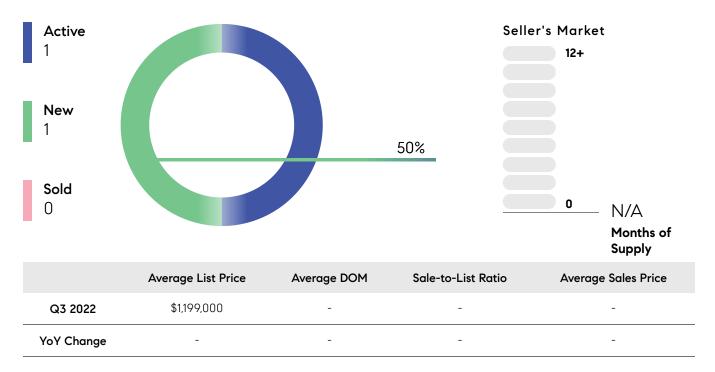
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,647,224	38	100.0%	\$1,646,437
YoY Change	-5.3%	-44.1%	34.9%	27.7%

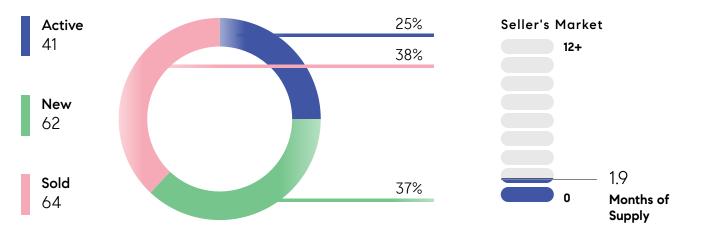


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$595,448	18	100.5%	\$598,223
YoY Change	12.8%	38.5%	1.7%	14.7%

## Suwanee Q3 2022

### ATTACHED OVER 1M

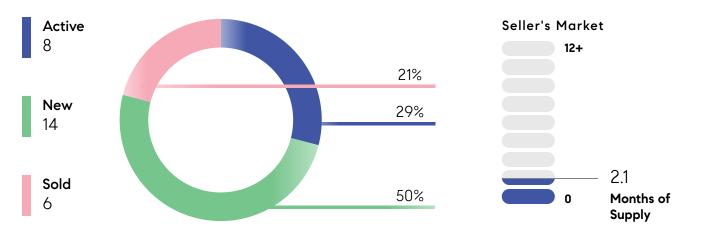




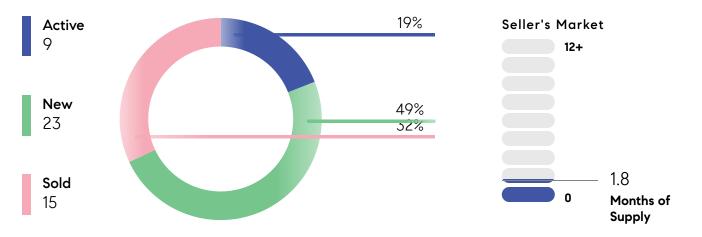
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$452,779	20	100.0%	\$452,862
YoY Change	12.9%	33.3%	2.7%	16.0%

Vinings Q3 2022

DETACHED OVER 1M



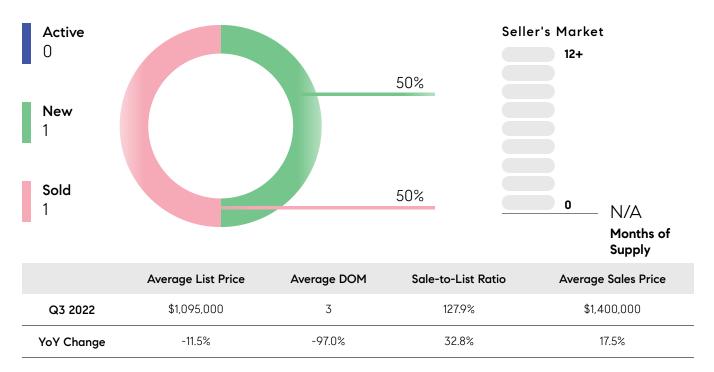
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,829,643	28	81.0%	\$1,481,667
YoY Change	-9.6%	-45.1%	23.3%	11.4%

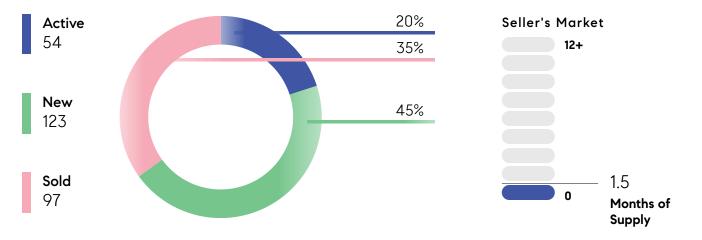


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$638,670	19	106.2%	\$678,440
YoY Change	3.1%	-67.8%	0.3%	3.4%

# Vinings Q3 2022

### ATTACHED OVER 1M





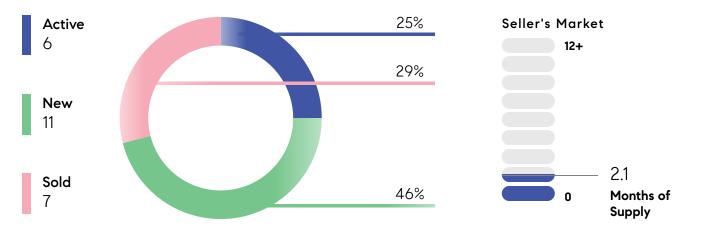
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$443,650	18	89.1%	\$395,432
YoY Change	13.5%	-33.3%	-7.2%	5.4%

# Virginia Highland Q3 2022

DETACHED OVER 1M

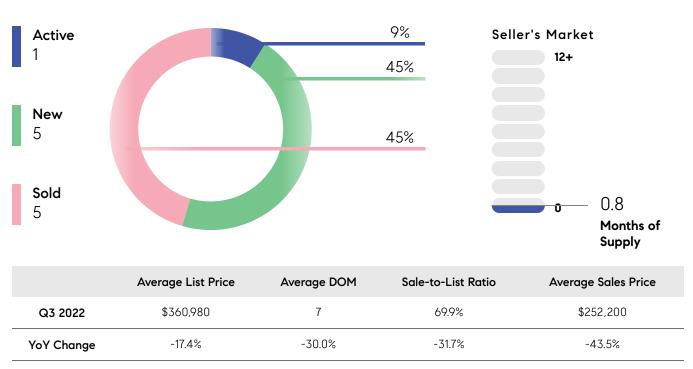


	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,529,822	26	97.2%	\$1,487,700
YoY Change	-6.5%	23.8%	10.2%	3.0%



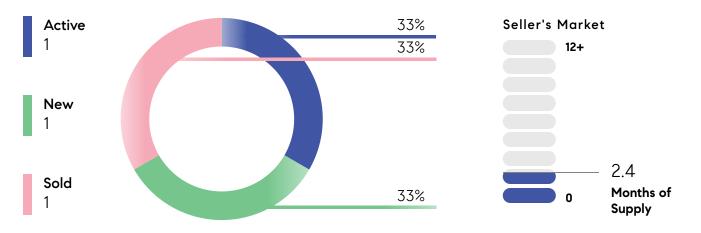
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$816,218	14	107.8%	\$880,271
YoY Change	0.4%	27.3%	11.4%	11.8%

# Virginia Highland Q3 2022

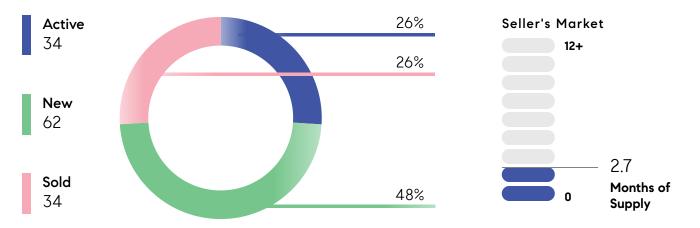


# West Midtown Q3 2022

### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,049,000	17	121.5%	\$1,275,000
YoY Change	-	88.9%	-	27.5%



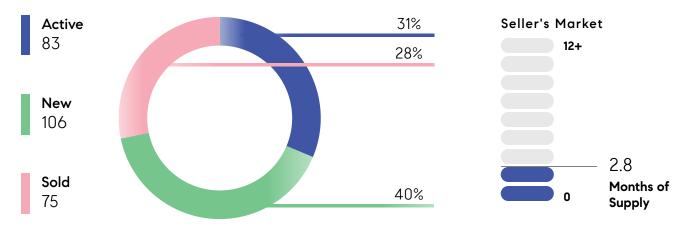
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$582,658	18	108.1%	\$629,744
YoY Change	5.9%	-5.3%	11.9%	18.5%

# West Midtown Q3 2022

ATTACHED OVER 1M

#### Active **Buyer's Market** 2 12+ 17% 8.0 New Months of 3 33% Supply Sold 50% 0 1

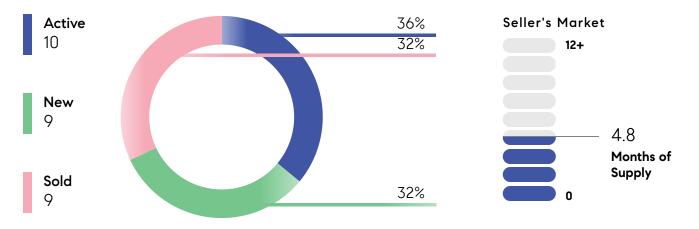
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,658,000	0	60.8%	\$1,007,875
YoY Change	-	-	-	-



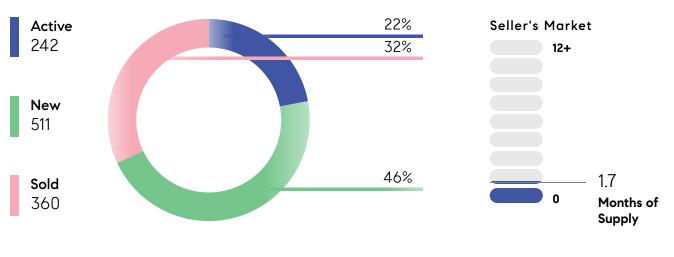
	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$524,912	27	89.1%	\$467,485
YoY Change	13.3%	-60.3%	3.0%	16.7%

# Woodstock Q3 2022

### DETACHED OVER 1M



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$1,337,651	38	92.1%	\$1,232,562
YoY Change	-15.8%	153.3%	10.4%	-7.0%



	Average List Price	Average DOM	Sale-to-List Ratio	Average Sales Price
Q3 2022	\$474,804	18	99.0%	\$470,260
YoY Change	13.8%	0.0%	0.6%	14.4%

# Woodstock Q3 2022

